Airport Director





In San Joaquin County!

San Joaquin County is comprised of seven incorporated cities including Stockton, Lodi, Tracy, Manteca, Lathrop, Ripon, and Escalon.

About the County

Nestled in California's Central Valley, San Joaquin County is known for the San Joaquin Delta, prolific agricultural lands, University of the Pacific, CSU Stanislaus, and the Port of Stockton, an international deep water inland port. San Joaquin's eight communities of Mountain House, Tracy, Lathrop, Manteca, Ripon, Escalon, Stockton and Lodi provide quality affordable housing along with numerous recreational opportunities, including boating, birding and fishing. The Sandhill Crane migration and Lodi's wine region (named Wine Region of the Year in 2015) are just two of many attractions.

Comprising 1,448square miles, San Joaquin is home to approximately 746,868 residents and 294,300 jobs. The County seat is in Stockton, one of the largest cities in the State of California with a population of approximately 320,554 and a growing economic base. Located within driving distance of the California Coast, San Francisco, Lake Tahoe, and Yosemite National Park, San Joaquin County is culturally and ethnically diverse and offers an abundance of recreational and cultural activities.

About the Stockton Metropolitan Airport

The Stockton Metropolitan Airport serves the current and future commercial, corporate business, and general aviation needs of San Joaquin County; plans, operates, and maintains the safety and appearance of the Airport to meet the highest standards; manages numerous tenant agreements and facilities located on Airport land; and promotes the development of Airport land and facilities for future aviation and commercial related services.

About the Position

The Airport Director is appointed by the County Board of Supervisors and works with the Board appointed Aviation Advisory Board. The Airport Director is responsible for carrying out the following duties:

- Oversees the development of the airport budget, projections, and manages the Airport Enterprise Fund; develops revenue sources and directs the preparation of applications for federal and state grants; directs the administration and evaluation of grant programs.
- Promotes, develops and recommends long-range plans for air transportation within the County; evaluates feasibility of expanding existing airport facilities and developing new related industry; recommends methods for implementation of development plans and promotes economic development affiliated with the Airport.
- Formulates and directs the implementation of operations policies and standards to ensure compliance with local, state and federal requirements and regulations for airports and aviation; makes recommendations regarding new legislation and technical developments affecting airports and aviation.
- Confers with appropriate federal and state agencies regarding airport development and operating programs.
- Confers with the County Administrator in developing recommendations to advisory boards and the Board of Supervisors; directs and plans evaluations of organizational effectiveness.

Ideal Candidate

San Joaquin County seeks an Airport Director with proven leadership and business skills who can build and expand the Stockton Metropolitan Airport to its fullest potential as a key transportation hub in the Central Valley. The Airport Director will be responsible to identify and market the airport to attract new air services and other business development.

The ideal candidate will have demonstrated achievements in both airport operations as well as business development.

The ideal candidate will be:

- An accredited Airport Executive with experience in an airport with both commercial and passenger aviation activities.
- ◆ An engaged leader with exceptional communication skills, interpersonal skills and political acumen.
- Results oriented problem solver who develops innovative and effective solutions to administrative and operational challenges.
- Strategic thinker who is able to attain the organization's objectives, including pursuing regional transportation solutions.
- Collaborator who includes airport staff, the Aviation Advisory Board, the Board of Supervisors, the County Administrator, and community stakeholders.
- A leader with a high level of integrity and a strong sense of ethics.

Desirable experience includes:

Education: Graduation from an accredited college or university with major course work in airport management, business administration, or public administration.

Experience: Five years of increasingly responsible airport management experience at a small hub or larger airport, including working with tenants on lease negotiations.

Substitution: Possession of a master's degree in airport administration, business administration, or public administration may substitute for one year of the required experience.

Certifications: Accredited Airport Executive (AAE) Certificate from the American Association of Airport Executives is desirable.

License: Possession of a valid California driver's license.



This position is exempt from the San Joaquin County Civil Service system. Appointments to exempt positions are at-will and are not governed by the Civil Service Rules.



Supplemental Questionnaire

In addition to the standard application package, please submit responses to the following supplemental questions:

- 1. Describe your airport management experience. Include the size of the agency, the number of employees managed, and the types of aviation activities.
- 2. Describe your experience working with tenants on lease negotiations, including negotiating and resolving landlord/tenant disputes that involve contractual conflicts.
- 3. Provide an example of an airport land development project that you were involved in, your role, and some of the challenges that you encountered during the project.
- 4. Describe your experience working with a governing body of elected or appointed officials in providing airport management oversight.
- 5. Explain your experience working with the Federal Aviation Administration (FAA), including your involvement in seeking available FAA funding and applying for FAA and state aviation grants.



Compensation and Benefits

The County provides a competitive Executive Management benefit package that includes:

Annual Base Salary: \$112,986—\$137,322

In addition to base salary, the County offers a Cafeteria Plan in the annual amount of \$24,023 which is considered the employer's benefit contribution and may be used to purchase medical, dental, and vision coverage. Depending on a candidate's health plan selection, premiums not paid by the Cafeteria plan allowance will be the employee's responsibility through a pre-tax deduction. Unused monies are paid as additional salary.

- ◆ A 5% employer contribution to the County's 457 Deferred Compensation Plan (valued from \$5,649 to \$6,866)
- ♦ Vacation cash-out up to 15 days a year (valued from \$6,518 to \$7,922)
- ♦ Car Allowance of \$7,020 annually
- ♦ 1937 Act defined benefit retirement plan with reciprocity with CalPERS
- ◆ 15 days of vacation leave a year (20 days after 10 years, 23 days after 20 years)
- ♦ 12 days of sick leave annually with unlimited accumulation
- ♦ 14 paid holidays per year
- ♦ 80 hours of administrative leave annually
- ♦ IRS Section 125 Flex Benefit Plan

Recruitment Incentives

- Reimbursement of qualifying moving expenses up to \$5,000
- Vacation accrual rate consistent with candidate's total years of Public Service
- ♦ Sick leave credit up to 160 hours of unreimbursed sick leave from prior public

Application Procedure

Applications, including resume and answers to supplemental questions, must be received by the final filing date: **December 1, 2017**

For more information or to apply online, visit: www.sjgov.org/department/hr

Applications may also be obtained from, or submitted to, San Joaquin County Human Resources/44 N. San Joaquin St., Ste 330/Stockton CA 95202.

If you have any questions, please contact:

Jennifer Goodman, Principal Personnel Analyst at (209) 953-7325.

Selection Process

If warranted by the number of candidates, applications may be reviewed by a screening panel. If utilized, the screening panel will select those most qualified to be considered to participate in interviews with the County Administrative Officer. Final candidates will be subject to a background investigation and reference check prior to selection interviews with the Board of Supervisors. Offers of employment will be conditional on clearing a criminal records verification with the DOJ and preemployment drug screening.